

PWS Consulting References



Kvaerner Engineering A/S Oslo Norway

Consultant for the development of the business into major North Sea oil engineering work.

Organization studies for development of KE into multi-discipline engineering of offshore oil platforms.

Wrote proposals and negotiated engineering contracts for Kvaerner with Phillips Petroleum, Amoco, Saga, Statoil, for offshore oil and gas projects in the North Sea, Benin West Africa and Egyptian Petroleum Mediterranean, (Engineering sales of over one million man-hours.)



Norwegian-Arab Companies Consortium

Development and Management of contract for Project Management and Engineering of Egyptian Petroleum .Abu Gas Project with consortium including Norconsult-Kvaerner, Uniconsult Consulting Group (Cairo-Beirut-Damascus

Project Management of entire project from offices in UK, Oslo , Cairo and Alexandria, Egypt.



Norconsult A/S

Development of business in Middle East, including Syria, Egypt, Iran . Identification and proposals work for major hospital project in Iran.



Norwegian Contractors and F. Selmer Concrete Offshore Platforms

Consultant to major Norwegian companies involved in the design, construction and delivery of major North Sea offshore oil and gas production platform projects.

Represented Norwegian Contractors in UK and at Offshore Technology Conference Houston, for several years.



Swedish Shipbuilding Corporation, Stockholm

Consultant to Svenska Varv (Swedish Shipbuilding Corporation) and large shipyards Gotaverken Arenal in Gothenberg and Kockums in Malmo, Sweden.

Evaluation of large shipyards normally used for construction of supertankers and submarines to the fabrication, assembly and delivery of barge mounted fertilizer and petrochemical plants.



Viking Engineering – Svenska Varv, Gothenburg

Organization development and Provision of Project Management Procedures and Training in three day seminar



LM Ericsson, Stockholm, Gothenberg, Sweden

Identification of market/diversification opportunity for application of LME equipment and know-how in signal transmission to automation of gas gathering systems.

Prequalification with US and UK based consulting groups, assistance in sales meetings with clients in Abu Dhabi and other Emirates in the Arabian Gulf.

Technical and commercial input to successful turnkey proposal for Qatar (UAE) oil and gas field automation project.

Consulting work to identify and follow up additional opportunities.

Separate study to review Ericsson Military Division Gothenberg capabilities applicable to private sector projects.



Norske Hydro A/S Oslo Norway

Developed innovative new contracting strategy for Norsk Hydro AS' major North Sea Oseberg Project. (Contract Control of 4 million man-hours engineering)

Project involved development of contracting strategy and new contractor payment plan, plus analysis of resources and splitting of work between consultants and contractors in UK, France



Esso London, UK

Identified potential economies and improved efficiency in project management system used by main Engineering Contractors to control international inspection work carried out internationally at vendors facilities.

Subsequently developed and delivered system and operating team for computerized quality management system for North Sea offshore oil project.



Statoil

Developed and licensed computerized Quality Management System to Dovre Engineering and provided expertise to deliver and operate computerized quality assurance system for the Statoil Mongstad Oil Refinery design and construction project.



Vigor A/S Orkanger and Trondheim, Norway

Consultant to Vigor for the pre-qualification and start-up of a new module fabrication yard for fabrication and assembly of the topside modules for the Elf Petroleum Frigg.

Elf Petroleum awarded entire platform topside fabrication work to Vigor A/S.



Vigor Technology Transfer

Corporate Development Consulting and active Business Development for Vigor for additional projects in Norwegian yard also Technology Transfer Licenses for oil platform module fabrication technology with Danish and Indian clients.

Development of Joint Venture with Brazilian company and advised JV on development and presentations to Brazilian State Oil Company Petrobras in Rio de Janeiro, Brazil.



Norwegian Government Alexander Kjelland Capsized Rig

Advisor to Kvaerner/Norwegian Government on project contracting terms, execution strategy and project team command system for the large scale salvage project required for the righting of the capsized semi-submersible floating drilling rig “Alexander Kjelland”.



Articulated Columns Norway

Project management and Business Development assistance for development of organization to undertake large scale specialized multi-discipline offshore projects

Development of Quality Assurance Standards and prequalification proposals for SPAR loading buoy project in the North Sea for Mobil Oil.

Assembly of proposal for turn-key loading buoy containing 1 million barrels of oil, with living quarters, helicopter deck and swiveling tanker loading berth.

Project involved evaluation of fabrication yards in Spain, France, UK, Norway and review of feasibility of obtaining large buoy sections from Japan and transport around Cape Horn.

Leader of team negotiating contract with Mobil, but project cancelled at final stage.



Montubi Spa, Milan

Development of strategy and proposals to Occidental Oil for construction of multi-site oil production facilities and gathering pipelines for major oilfield in Libya.

Negotiations with Oxy and their engineering consultants in London, UK. Provided technical assistance for project execution in London, Milan and five sites in Libya.

Assisted Montubi develop additional pipeline projects in Nigeria, Argentina.



Moody –Tottrup Group, UK, Iran

Managing Director, Inbucon-Moody International Ltd, Project Management Upgrading of Moody services into high level Quality Assurance Consulting. Wrote proposals and obtained project in cooperation with Moody Teheran, Iran, office for the National Iranian Gas Company (NIOC).

NIOC project involved a technical and cost audit of two large gas plant projects being built by a major US Contractor.



National Power Inc. USA

Development of proposals and official approvals for a major power plant project to burn petroleum coke and export electricity

Permitting with Canadian Government Environmental and Planning Authorities.



Foster Wheeler Energy Corporation USA

Advisor to Foster Wheeler on strategy and proposals to oil-sands operators in Alberta for major boiler project.



Suncor, Syncrude, Esso, Bitmin Canada

Assembly of consortium to build a pilot plant, test and develop a new process for low environmental impact extraction of pure bitumen from Athabasca Oilasands.



AB Vin & Sprit Sweden

Development of new low alcohol wine product concepts , through pilot plant and market testing to full scale commercial production.



Spirits of Gold AB

Project management services for design and development of new vodka production plant in Sweden



Main Camp Tea Tree Oil, Sydney Australia

Development of Tea Tree Oil refining process at pilot scale in Canada, then full scale commercial plant in UK. Warehousing and process operations to produce a special refined component for market launch.



Hiram Walker, Mission Hill Vineyards, Sunrype, Labatts,Canada

Development of new products for diversification



Canada Seabuckthorn Ltd

Development of new project yo produce special products



Natural Newfoundland Nutraceutical Ltd

Development of major Feasibility Study for complete project definintion inclusing technology, marklet studies, funding,